

PERSONAL FINANCIAL STATEMENT

| | |
|---------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Creditor Name and Address | TYPE OF CREDIT - CHECK THE APPROPRIATE BOX <input type="checkbox"/> Individual - If you check this box, provide financial information only about yourself. <input type="checkbox"/> Joint with Relationship |
| Applicant Name and Address | Joint Applicant Name and Address |
| Applicant's Employer Name and Address | Joint Applicant's Employer Name and Address |

Note: Complete all of Section II BEFORE Section I

Section I

| ASSETS | | | LIABILITIES | | |
|-----------------------------------------|--------------|----|--------------------------------------------------|--------------|----|
| Cash on Hand & in Banks | Section II-A | \$ | Notes Due to Banks | Section II-A | \$ |
| Cash Value of Life Insurance | Section II-B | \$ | Notes Due to Relatives & Friends | Section II-H | \$ |
| U.S. Gov. Securities | Section II-C | \$ | Notes Due to Others | Section II-H | \$ |
| Other Marketable Securities | Section II-C | \$ | Accounts and Bills Payable | Section II-H | \$ |
| | | \$ | Unpaid Income Taxes Due - Federal and/or State | | \$ |
| | | \$ | Other Unpaid Taxes & Interest | | \$ |
| | | \$ | Loans on Life Insurance Policies | | \$ |
| Total Liquid Assets | | \$ | Contract Accounts Payable | Section II-H | \$ |
| Real Estate Owned | Section II-E | \$ | Cash Rent Owed | | \$ |
| Mortgages & Contracts Owned | Section II-F | \$ | Other Liabilities Due within 1 year - Itemize | | \$ |
| Notes & Accounts Receivable (Good) | Section II-D | \$ | | | \$ |
| Notes & Accounts Receivable (Doubtful) | Section II-D | \$ | Total Short Term Liabilities | | \$ |
| Notes Due from Relatives & Friends | Section II-D | \$ | Real Estate Mortgages Payable | Section II-E | \$ |
| Other Securities-Not Readily Marketable | Section II-C | \$ | Liens & Assessments Payable | | \$ |
| Personal Property | Section II-G | \$ | Other Debts - Itemize | | \$ |
| | | \$ | | | \$ |
| | | \$ | Total Long Term Liabilities | | \$ |
| | | \$ | TOTAL LIABILITIES | | \$ |
| Total Productive Assets | | \$ | Net Worth (Total Assets Minus Total Liabilities) | | \$ |
| TOTAL ASSETS | | \$ | TOTAL LIABILITIES & NET WORTH | | \$ |

| ANNUAL INCOME | | ESTIMATE OF ANNUAL EXPENSES | |
|--------------------------------------------------------------------------------|----|------------------------------|----|
| Salary, Bonuses & Commissions | \$ | Income Taxes | \$ |
| Dividends & Interest | \$ | Other Taxes | \$ |
| Rental & Lease Income (Net) | \$ | Insurance Premiums | \$ |
| Other Income * | \$ | Mortgage Payments | \$ |
| <i>Provide the following information only if Joint Credit is checked above</i> | | Rent Payable | \$ |
| Salary, Bonuses & Commissions - Joint Applicant | \$ | | \$ |
| Other Income * - Joint Applicant | \$ | | \$ |
| TOTAL ANNUAL INCOME | \$ | | \$ |
| | | | \$ |
| | | TOTAL ANNUAL EXPENSES | \$ |

* Alimony, child support, or separate maintenance income need not be revealed if you do not wish to have it considered as a basis for repaying this obligation.

| GENERAL INFORMATION | | CONTINGENT LIABILITIES | |
|------------------------------------------------------------|----------------------------------------------------------|------------------------------------|----|
| Are any Assets pledged? | <input type="checkbox"/> No <input type="checkbox"/> Yes | As Endorser, Co-Maker or Guarantor | \$ |
| Are you a Defendant in any suits or legal actions? | <input type="checkbox"/> No <input type="checkbox"/> Yes | On Leases or Contracts | \$ |
| Explain: | | Legal Claims | \$ |
| Have you ever been declared Bankrupt in the last 10 years? | <input type="checkbox"/> No <input type="checkbox"/> Yes | Federal - State Income Taxes | \$ |
| Explain: | | | \$ |

Section II

A. CASH IN BANKS AND NOTES DUE TO BANK (List all Real Estate Loans in Section II-E)

| Name of Bank | Account Type | Ownership | On Deposit | Notes Due Banks | Collateral (if any) & Ownership |
|---------------|--------------|-----------|------------|-----------------|---------------------------------|
| | | | \$ | \$ | |
| | | | \$ | \$ | |
| | | | \$ | \$ | |
| | | | \$ | \$ | |
| | | | \$ | \$ | |
| | | | \$ | \$ | |
| Cash on Hand | | | \$ | \$ | |
| TOTALS | | | \$ | \$ | |

PERSONAL FINANCIAL STATEMENT - Page 2

Section II

B. LIFE INSURANCE (List only those policies that you own)

| Company | Face of Policy | Cash Surrender Value | Policy Loan from Insurance Company | Other Loans Policy as Collateral | BENEFICIARY |
|---------------|----------------|----------------------|------------------------------------|----------------------------------|-------------|
| | \$ | \$ | \$ | \$ | |
| | \$ | \$ | \$ | \$ | |
| | \$ | \$ | \$ | \$ | |
| | \$ | \$ | \$ | \$ | |
| | \$ | \$ | \$ | \$ | |
| | \$ | \$ | \$ | \$ | |
| TOTALS | \$ | \$ | \$ | \$ | |

C. SECURITIES OWNER (Including U.S. Gov't Bonds and all other Stocks and Bonds)

| Face Value Bonds No. of Shares Stock | Description - Indicate those Not Registered in Your Name | Type of Ownership | Cost | Market Value U.S. Gov. Sec. | Market Value Marketable Sec. | Market Value Not Readily Marketable Securities | Amount Pledged to Secure Loans |
|--------------------------------------|----------------------------------------------------------|-------------------|------|-----------------------------|------------------------------|------------------------------------------------|--------------------------------|
| | | | \$ | \$ | \$ | \$ | \$ |
| | | | \$ | \$ | \$ | \$ | \$ |
| | | | \$ | \$ | \$ | \$ | \$ |
| | | | \$ | \$ | \$ | \$ | \$ |
| | | | \$ | \$ | \$ | \$ | \$ |
| TOTALS | | | \$ | \$ | \$ | \$ | \$ |

D. NOTES AND ACCOUNTS RECEIVABLE (Money Payable or Owner % if Others have an Ownership Interest)

| Maker / Debtor | % | When Due | Original Amount | Balance Due Good Accounts | Balance Due Doubtful Accounts | Balance Due Notes Rel. & Friends | SECURITY (if any) |
|----------------|---|----------|-----------------|---------------------------|-------------------------------|----------------------------------|-------------------|
| | | | \$ | \$ | \$ | \$ | \$ |
| | | | \$ | \$ | \$ | \$ | \$ |
| | | | \$ | \$ | \$ | \$ | \$ |
| | | | \$ | \$ | \$ | \$ | \$ |
| | | | \$ | \$ | \$ | \$ | \$ |
| TOTALS | | | \$ | \$ | \$ | \$ | \$ |

E. REAL ESTATE OWNED (Indicate by a % if Others have an Ownership Interest)

| Title In Name Of | % | Description & Location | Date Acquired | Original Cost | Present Value of Real Estate | Amount of Ins. Carried | MORTGAGE OR CONTRACT PAYABLE To Whom Payable | | | |
|------------------|---|------------------------|---------------|---------------|------------------------------|------------------------|----------------------------------------------|---------|----------|----|
| | | | | | | | Bal Due | Payment | Maturity | |
| | | | | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| | | | | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| | | | | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| | | | | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| | | | | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| TOTALS | | | | \$ | \$ | \$ | \$ | \$ | \$ | \$ |

F. MORTGAGES AND CONTRACTS OWNED (Indicate by a % if Others have an Ownership Interest)

| Mtge. | Cont | % | Maker | | Property Covered | Starting Date | Payment | Maturity | Balance Due |
|---------------|------|---|-------|---------|------------------|---------------|---------|----------|-------------|
| | | | Name | Address | | | | | |
| | | | | | \$ | | \$ | | \$ |
| | | | | | \$ | | \$ | | \$ |
| | | | | | \$ | | \$ | | \$ |
| | | | | | \$ | | \$ | | \$ |
| | | | | | \$ | | \$ | | \$ |
| TOTALS | | | | | \$ | | \$ | | \$ |

G. Personal Property (Indicate by a % if Others have an Ownership Interest)

| Description | % | Date When New | Cost When New | Value Today | LOANS ON PROPERTY | |
|---------------|---|---------------|---------------|-------------|-------------------|-----------------|
| | | | | | Balance Due | To Whom Payable |
| Automobiles | | | \$ | \$ | \$ | |
| | | | \$ | \$ | \$ | |
| | | | \$ | \$ | \$ | |
| | | | \$ | \$ | \$ | |
| | | | \$ | \$ | \$ | |
| TOTALS | | | \$ | \$ | \$ | |

H. NOTES (Other than Bank, Mortgage and Insurance Company Loans) ACCOUNTS AND BILLS AND CONTRACTS PAYABLE

| Payable To | Other Obligors (If Any) | When Due | Notes Due To Relatives & Friends | Notes Due 'Other' (Not Banks) | Accounts & Bills Payable | Contracts Payable | COLLATERAL (If Any) |
|---------------|-------------------------|----------|----------------------------------|-------------------------------|--------------------------|-------------------|---------------------|
| | | | \$ | \$ | \$ | \$ | |
| | | | \$ | \$ | \$ | \$ | |
| | | | \$ | \$ | \$ | \$ | |
| | | | \$ | \$ | \$ | \$ | |
| | | | \$ | \$ | \$ | \$ | |
| TOTALS | | | \$ | \$ | \$ | \$ | |

For the purpose of procuring credit from time to time, I/We furnish the foregoing as a true and accurate statement of my/our financial condition. Authorization is hereby given to the Lender to verify in any manner it deems appropriate any and all items indicated on this statement. The undersigned also agrees to notify the Lender immediately in writing of any significant adverse change in such financial condition. The undersigned acknowledges that I/We have been advised that making false statements, or reports, or willfully overvaluing any land, property, or security for the purpose of influencing this credit to be extended will subject Me/Us to possible Criminal liability under the law.

Signer

Date